

AI Delivery Partnership

Trustworthy AI on top of the data foundation you build

You build the clean, connected data foundation your clients need. I build the AI layer that sits on top of it, so a PE-backed operating company gets AI it can actually trust, not a model guessing on shaky numbers. The rule underneath everything I build is simple: cite the source or cut the claim. If a number cannot be traced to where it came from, it does not reach the board.

What I build

- **Cited reporting packages.** Board and monthly narratives generated from your KPIs, every figure traced to its source, anything unverifiable dropped before anyone sees it.
- **Operational data capture.** OCR and extraction of the messy inputs a warehouse never catches: service logs, invoices, handwritten field records, contracts, turned into clean rows in your foundation.
- **Ask-your-data copilot.** A plain-language layer over the scorecards, so an operator or sponsor can ask why margin moved in Q2 and get a cited answer.
- **Document copilot.** Question and answer over a company's own contracts, SOPs and policies, every answer sourced.
- **Trust and governance layer.** Verification, human review and cost caps, so the output is dependable enough to put in front of a sponsor.

Why it fits your clients

Foundation first, AI second. For mid-market manufacturing, aerospace and distribution held by private equity, the win is trustworthy numbers for the board without the analyst hours, and post-close data that finally makes it into the system.

How we would work

- **Scope.** I take one real client use case, size it, and hand back a fixed quote. It folds into the discovery you already run, not a separate blueprint of my own.
- **Pilot.** One working AI use case, built and live on one real client dataset.
- **Build.** Fixed-scope, into production, quoted per use case.
- **Partnership.** Ongoing AI delivery across your clients on a monthly basis, as your on-tap AI arm.

How I work

I build and run production AI systems end to end, solo, at the pace of a small team by directing AI coding agents. My own platform, Deal OS, is a live multi-tenant AI system with a citation-verify trust layer. See a real cited example, no login: os.devaland.com/sample-brief. The stack is Python, FastAPI and PostgreSQL on infrastructure I run and monitor myself. Your clients' data is encrypted at rest, isolated, never used to train any model, and wiped on request. I work as your white-label delivery partner: you own the client relationship, I deliver the AI. Invoiced B2B through Devaland Marketing SRL.